



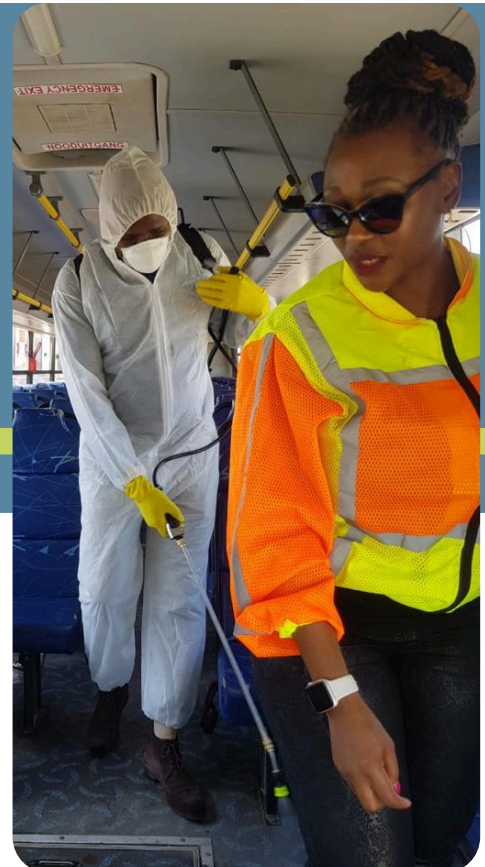
Directory

of Products & Services

A Bouquet of Free and Discounted Services & Products for SANSBOC Affiliates & Dependants



2026/27



SANSBOC Business Development Division



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Who We Are

SANSBOC National NPC is a Business Development Division of the South African National Small Bus Operators Council (SANSBOC NPO) created to offer support to provincial structures and individual members of SANSBOC. We partner and source services and products needed by members at either discounted services or free of charge.



SANSBOC membership is mainly constituted by emerging bus operators who remain in the peripheral economic mainstream of the transport industry. Most are not formally trained in transport management and SANSBOC has created the Business Development Division to capacitate them with management skills and assist them to access products and services needed for their operations at affordable rates and fair contractual conditions

A Trusted Partnership

SANSBOC has over the 5 years worked with KENLET Business Development Institute to assist members with training and development programmes and has so far benefitted over 250 operators in 8 provinces.

The partnership has now involved to assisting operators to access affordable products and services by enlisting manufacturers and established product providers at preferable rates to our members.





What We Do

We provide professional advice to the all SANSBOC structures and assist members with information and access to valuable services required for their daily operations. The support is structured through provincial councils or an individual operator can directly contact the national office for assistance through the Business Development Division.



Our Core Support Services

- ✓ Training & Development for Operators and their dependants
- ✓ Accounting, Bookkeeping Services & Statutory Compliance
- ✓ Insurance Services
- ✓ Bus Leases & Acquisitions
- ✓ Labour Relations & Legal Assistance
- ✓ Access to Operational Finance
- ✓ Spares and Tyres Supplies



The consultation for SANSBOC members is free and discounted fees apply when members choose to subscribe for a service or product that requires payment.

We have partnered with accredited and registered professionals in all the services and products, ensuring that our members are protected from poor quality and financial exploitation.





Why Choose Us

Using the services of SANSBOC Business Development is a logical and much safer choice for emerging operators. The service is specifically created to remove the barriers of operation and ease the members into the competitive transport space.



Simple, Effective, and Affordable

The process for members to access the products and service is simplified and designed to protect them from the strain of engaging with the robust corporate environment. Just by being a member of SANSBOC an operator automatically qualifies for support and various discounts and relaxed payment plans agreed with the providers.

 Results-Driven Approach

 Customized Solutions

 Experienced Team

 Full-Service Digital Support

 No contractual obligations

 Free Assistance





Our Process

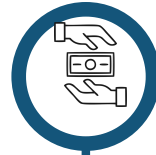
A simplified process to ensure that all members are able to register and enjoy the benefits of the programme.



**Take SANSBOC
Membership**



**Register on the
Support Database**



**Start Getting
Benefits**

Our Partners

We are busy building a database of all products suppliers and service providers for the benefit of our members. Feel free to contact us if you have value to add on our programme



Transport Education Training Authority
Driven by Vision



OUR YEARS OF SUPPORT

We have always been there...

2019

Learner Transport Safety

Partnership with over 80 schools, operators and school governing bodies and government officials to raise awareness on learner transport safety in Northern Cape & North West

Entrepreneurship & Compliance

Trained over 100 Operators on entrepreneurship and Statutory Compliance across 8 provinces. Also provide bookkeeping, marketing and management templates to help them professionalise their businesses.

2020

Covid-19 Starter Packs

We provided operators with Covid-19 Kits to enable them resume their operations after the easing of Covid-19 regulations. North West & Northern Cape

2021

Bus Driver Health & Safety

Trained over 560 bus drivers on Basic First Aid and Fire Fighting to equip them with skills to respond appropriately during accidents and incidents.

2022

Workplace Safety

Trained over 80 operators on Occupational Health & Safety, develop policies for them and provided with Start-up equipment inclusive of Fire Extinguishers, Signage, First Boxes, and other safety equipment.

2023

Office Equipment

Trained over 60 operators on conducting transport operation in mining areas and provided them with Laptops and Printers to help professionalise their operations.

2024

FACTS ABOUT SANSBOC

UNDERSTAND, JOIN AND SUPPORT

Apply Now!

Email: support@sansboc.co.za or sansboc@gmail.co.za or visit our website: www.sansboc.co.za



A CONSTITUTIONAL STRUCTURE

SANSBOC is established by the National Department of Transport as a constitutional structure representing all small bus operators. It is not a loosely formed association but a legal structured organisation with autonomous powers.

PRESCRIBED MEMBERSHIP

SANSBOC was established to address a specific economic gap and therefore its membership is constitutionally prescribed and specific to a sector. To be a member one must own and operate a bus of 35 passengers or more capacity. This distinguishes it from the minibus/taxi industry.

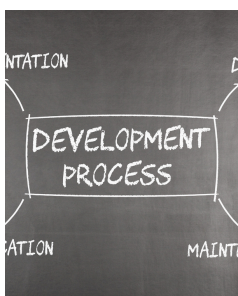
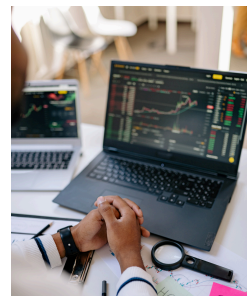


CODE OF CONDUCT

SANSBOC operates through a strict code of conduct that guides members in terms of operational safety standards, customer treatment and compliance with regulatory authorities. All members must adhere to the Code of Conduct.

ECONOMIC EMPOWERMENT

The establishment of transport was premised on the need to empower emerging bus operators. It is not a scholar operations only organisation, the goal is to participate in all contracts including commuter contracts. The Competition Commission has directed that emerging operators should be allocated at least 30% of the commuter subsidy contracts.



DEVELOPMENT & SUPPORT

SANSBOC has partnerships to empower operators, drivers and administrators. The programme will now be extended to create a support unit for pooling of resources to help members with legal representation, sourcing of buses and parts, subcontracting opportunities and other operational requirements.

Let's Work Together to Empower the Sector

The story of the emerging bus operators must change, and for it to change the economic value and contribution must be properly articulated. SANSBOC Business Development is a vehicle through which economic value is articulated and it can only bear fruits if we use the strength of our numbers.



Ready to join the empowerment movement?



Managed by
KENLET Business Development Institute

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